

# Raisbeck Engineering 2012 Customer Price List



## ZR LITE PERFORMANCE SYSTEMS

Raisbeck's ZR LITE Drag Reduction Performance Systems provide significantly enhanced performance benefits for Learjet 31, 35, and 36 models, while providing a high return on investment for the owner and operator. Raisbeck's ZR LITE Performance Systems were developed through extensive FAA certification flight test programs. The overall program was in development for more than four years, and almost 600 flight test hours were flown to optimize and prove each element. Raisbeck's ZR LITE has been in operation since 2005.

Over 100 Learjet 30 series have been equipped with Raisbeck's ZR LITE Performance System!

**Currently in development: Raisbeck Aft Fuselage Locker for Learjet 60-certification expected in 2012!**

The Raisbeck Aft Fuselage Locker, available for Learjet 31/35/36, returns your cabin to your passengers without leaving anything behind. The Aft Fuselage Locker provides expanded storage, and in combination with ZR LITE, it creates an aerodynamic synergy that further enhances drag reduction on the Learjet aircraft. The Aft Fuselage Locker moves the aircraft Center of Gravity (CG) aft, reducing trim drag. The majority of Learjet 31 owners and many 35/36 owners have installed the locker. The Raisbeck Aft Fuselage Locker for Learjet 31 models became factory standard equipment during production.

31/31A	Customer Price	Combo Savings	Kit Number	Approximate Install Time
Lear Aft Fuselage Locker (LAFL)	\$ 114,294	—	95L-1001-5	150 hrs
ZR LITE Performance System	\$ 95,815	—	06L-900-1	115 hrs
LAFL/ZR LITE Combination	\$ 184,896	\$ 25,213	—	265 hrs

35/35A/36/36A	Customer Price	Combo Savings	Kit Number	Approximate Install Time
Lear Aft Fuselage Locker (LAFL)	\$ 114,294	—	95L-1001-7 or -9 <sup>1</sup>	150 hrs
ZR LITE Performance System	\$ 122,710	—	204L-900-1 or -3 <sup>2</sup>	180 hrs
LAFL/ZR LITE Combination	\$ 208,564	\$ 28,440	—	330 hrs

Notes:

1. **95L-1001-7** applies to: 35A-647 to 35A-676, 36A-059 to 36A-068, or any 35/36 with Avcon Fins  
**95L-1001-9** applies to: 35-002 to 35A-646, 36-002 to 36A-058
2. **204L-900-1** applies to Non-Avcon Weight Increase Equipped  
**204L-900-3** applies to Avcon Weight Increase Equipped

**Note:** Rigging and paint labor hours are not included in labor estimates.



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## TERMS OF SALE

### Pricing

1. Prices are effective January 1, 2012 through December 31, 2012 and are subject to change without notice.
2. Prices listed are for the complete STC kit only and do not include:
  - Shipping
  - Installation labor
  - Instrument re-marking where necessary
  - Painting

### Shipping

- 1. Customer-specified shipping**
  - Provide carrier, insurance coverage, account number and service level with your order.
  - Special arrangements can be made upon request.
- 2. Default shipping (if no preference is specified by the purchaser)**
  - Freight charges not billed collect are due prior to shipment.
  - Delivery time for standard service level varies depending on the destination.
  - All kits ship via standard service level with insurance.
  - Propeller assemblies drop-shipped from the Hartzell factory in Piqua, Ohio.
- 3. All shipments are FOB point-of-origin. Unless notified, all shipments will have insurance. However, insurance may not provide full replacement value.**
- 4. Drop shipments exported outside a dealer's country**
  - Due to the extensive amount of research required to ensure proper compliance with importing countries, Raisbeck Engineering will charge a \$300 fee to all dealers exporting Raisbeck Systems that require a drop shipment outside of dealer's own country.
  - Raisbeck Engineering reserves the right to reject a drop shipment request if we cannot determine compliance with the importing country or U.S. export laws.

### Installation

1. Installation times noted are average hours only. Actual installation hours may vary. Due to variation in aircraft paint schemes, paint is not included in installation hours.
2. The purchasing dealer must complete the installation or have written off-site installation authorization from Raisbeck Engineering, Inc.
3. Prerequisites may be required for the installation of some systems or use of performance data.
4. Instrument re-marking is required for some Quiet Turbofan Propeller System installations and is not included in the "installation time."
5. Customers retain old propellers for resale or dealer credit.
6. The Dealer/Installer is responsible for acquiring all required materials that are classified as Hazardous Materials such as anti-static paint, sealants, etc.

### Returns

All returns are subject to a 15 percent re-stocking fee; shipping costs are the responsibility of the customer.

SALES [sales@raisbeck.com](mailto:sales@raisbeck.com)  
U.S. & CANADA (800) 537-7277  
INTERNATIONAL (206) 723-2000  
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24-HOUR AOG (206) 390-8690  
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