

# RADIAL

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## 2009 Dealer of the Year: West Star Aviation

**W**e are pleased to announce that West Star Aviation is the top Raisbeck Learjet Performance Systems Dealer of 2009. This is the second consecutive year that West Star has sold the most Learjet Systems. West Star will be receiving a new 50" Plasma television for their lobby. Congratulations, West Star!

After being notified of the award, Emily Mason, West Star sales representative, commented, "We continue to support the Learjet fleet by providing high quality, affordable maintenance, and value-added improvements, which naturally include Raisbeck's *ZR LITE* and Aft Fuselage Locker for Learjet 31 and 35/36 aircraft. Raisbeck's products enhance safety while improving aircraft performance and efficiency. By improving and modernizing the Learjet as a transportation tool, Raisbeck's products help Learjets maintain their competitive place in the market and thereby improve resale values."

## Happy New Year 2010

**I**n the rough and tumble world of business, a competitive advantage in products manufactured or services rendered is often the difference between first and last place. That competitive advantage can come in many forms, including timely communication and the never-aging importance of face-to-face meetings.

We are confident that you, as an owner of a Learjet, already understand the strong competitive edge that comes through the use of your company aircraft to see your customers, clients and suppliers face-to-face, on a very short notice.

Raisbeck Engineering has been in the business of helping companies keep their competitive advantage for over thirty years. Our *ZR LITE* Drag Reduction Systems provide the owners and operators of Learjets with greatly enhanced performance



*West Star Aviation's facility in Grand Junction, Colorado, has installed more ZR LITE systems and Aft Fuselage Lockers than any other Raisbeck Dealer.*

**Our business is helping owners and operators develop an even better competitive advantage.**

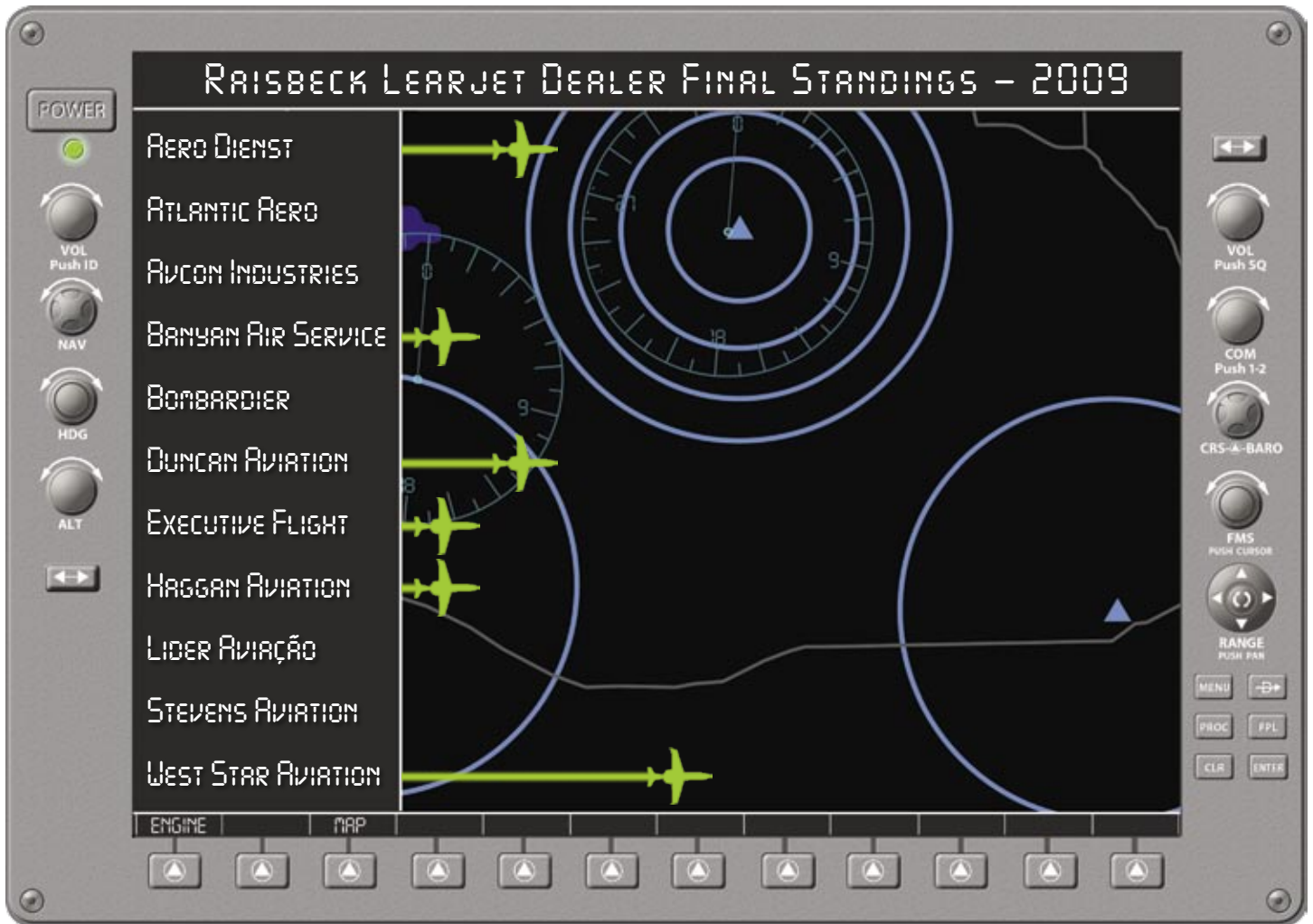
and operational flexibility, while saving sufficient fuel to pay for the systems over and over. Your return on investment can be 40% or higher, depending, of course, on utilization. That is better than most any investments you can find anywhere.

Helping owners and operators develop an even better competitive advantage has been our business for over thirty years. This is our *raison d'être*.

Perhaps it is time to call us and ask how we can expedite the installation of our Raisbeck *ZR LITE* on your Lear 35. →



**Nick Nicholson**  
Sales Manager, Learjet Performance Systems



**PILOT QUOTE OF THE MONTH**  
**CRG Hellinger**

I am owner of serial number 055, Learjet 36A, registration S9-CRH. I have received with gratitude your beautiful rendition of the Learjet with the Raisbeck modification fitted. I felt I had to write to you to thank you for this picture but also to avail myself the opportunity to inform you of a trip I made when collecting the airplane from Brazil.

The Raisbeck equipment was fitted in Brazil by Lider with one of your engineers present in Brazil. After taking delivery of the aircraft, I had to fly to São Tomé and Príncipe where the airplane is registered and where I have a base. We flight-planned the aircraft to fly to Abidjan, Ivory Coast, and took off from Recife in the early hours of the 9th of July.

After some five and a half hours of flying, I conversed with my pilot, Riaan Pheiffer, and asked where he decided to go. He



**Without question, [ZR LITE] is the best modification you can buy for long range travel.**

said that we were going straight on to São Tomé. He did a fuel calculation and we headed nonstop on to São Tomé where we landed six and a half hours after departing from Recife. I must admit the fuel gauge did give me a little of a twinge, but I believe according to our calculations, we landed with 700 pounds of fuel.

I am also delighted with the beautiful baggage department. In general, this is, without question, the best airplane with your modification that money can buy for long range travel. ➔

