

# RADIAL

## ***Air Medical Limited installs ZR LITE, Aft Fuselage Locker***

Oxford, U.K.-based Air Medical Limited (AirMed) has become the latest air ambulance operator to install ZR LITE and the Aft Fuselage Locker on their Lear 35. The installation is being completed at West Star Aviation in Grand Junction, Colo., and is scheduled to go on line later this summer. The aircraft will be available for passenger charter and as a fully staffed air ambulance.



AirMed was founded over 23 years ago by Captain Rod Paris with just one PA34 Seneca, and has since expanded to four Piper Senecas and Chieftains, along with four Piper Cheyennes and, the newest addition, a Lear 35.



***“The ZR LITE equipped Lear 35A will enable us to offer a U.K.-based alternative to aircraft based on the European continent—a cost-effective and low emission alternative.”***



AirMed has developed its own EASA 145/Part M approved maintenance facility which covers their existing fleet, and they are also a Cessna authorized service facility/parts supplier specializing in the C208 Caravan aircraft. They are currently in the process of adding the Lear 35 to their certificate.

*“AirMed’s operations continue to expand in response to client demand. The Lear 35A will enable us to offer our clients a U.K.-based alternative to continental European sourced aircraft, which have to fly positioning legs of more than an hour. G-JMED will therefore provide a cost effective and low emission alternative,”* says Rupert Dent, AirMed’s Chief Executive.

We at Raisbeck are excited that AirMed has joined the many other air ambulance operators who have installed our products as an operational necessity! ➔



*The two photos above were shot at West Star Aviation’s facility in Colorado during the installation of the Raisbeck ZR LITE Performance System and Aft Fuselage Locker on AirMed’s Lear 35.*

**Nick Nicholson**  
Sales Manager, Learjet Performance Systems

### 2009 Dealer of the Year Standings



### PILOT QUOTES OF THE MONTH

#### **Perry Di Loreto, 31A-186**

“The aircraft climb performance is significantly improved; we consistently beat the book numbers for time to climb. Fuel burns are significantly reduced at all altitudes. I am most impressed with the fuel savings, north of 12% reduction, at the higher cruise attitudes. It didn't take me long to realize that I made a good decision to invest in the *ZR LITE* kit. *ZR LITE* makes a different airplane out of my 31A. Thanks, Raisbeck!” ➔

#### **Ricky Coon, 35A-426**

“It makes the Lear 35 perform like a Lear 25. Higher, heavier and hotter—love it!  
“We typically fly from Alaska to BFI and used to land with 1200 pounds of fuel, but now we are landing with between 1800 and 2000 pounds of fuel.” ➔

### DEALER OF THE YEAR

#### **Dealer Update**

Aero Dienst made a combo sale this month to put them on the board and run neck and neck with West Star for first place. Executive Flight installed their first *ZR LITE* with the assistance of Aaron Jo-Nes, Raisbeck's Technical Support Manager, on one of their own fleet, this being the second aircraft fitted with *ZR LITE*. ➔

### Report from EBACE 2009

EBACE 2009 was an excellent show this year. Although booth traffic seemed slightly slower than previous years, interested customers seemed much more informed and motivated to buy our products. Another positive was the strategic location right between Aero Dienst and Stevens Aviation, so we were able to assist our dealers much easier. We anticipate this being the most profitable EBACE to date! ➔



**The Stevens Aviation booth at EBACE attracted many visitors during the three-day show.**